# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d)

of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 5, 2020

# **REYNOLDS CONSUMER PRODUCTS INC.**

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or other jurisdiction of incorporation) 001-39205 (Commission File Number) 45-3464426 (I.R.S. Employer Identification No.)

1900 W. Field Court Lake Forest, Illinois (Address of Principal Executive Offices)

60045 (Zip Code)

Registrant's telephone number, including area code: (800) 879-5067

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

	Trading	
Title of each class	symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 Par Value	REYN	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02. Results of Operations and Financial Condition

On August 5, 2020, Reynolds Consumer Products Inc. (the "Company") issued a press release announcing its financial results for the second quarter ended June 30, 2020. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information included in Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section and shall not be deemed incorporated by reference into any other filing under the Securities Act of 1933, as amended, or the Exchange Act, except as otherwise expressly stated in such filing.

#### Item 9.01. Financial Statements and Exhibits

(d) Exhibits

Exhibit No.	Description
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99.1 Press Release issued by Reynolds Consumer Products Inc., dated August 5, 2020

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Company has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 5, 2020

# REYNOLDS CONSUMER PRODUCTS INC.

By: /s/ David Watson

David Watson General Counsel and Secretary



# **Reynolds Consumer Products Reports Strong Second Quarter 2020 Financial Results**

# Guides 2020 Outlook to Upper End of Previously Provided Range

# Announces Quarterly Dividend of \$0.22 Per Share

LAKE FOREST, IL, August 5, 2020 – (BUSINESSWIRE) - Reynolds Consumer Products Inc. ("Reynolds," "RCP" or the "Company"), today reported results for the second quarter 2020 ended June 30, 2020.

"The second quarter of 2020 continued to present unprecedented challenges for people everywhere and often in different ways," said Lance Mitchell, President and Chief Executive Officer of Reynolds Consumer Products. "We recognize and thank essential front line workers, especially healthcare professionals who are aiding patients while learning the most effective treatments. Employees at our retail partners have also stepped up as front-line workers to continue to supply people with essential products on an ongoing basis. We are pleased to be able to support them and I am incredibly proud of how the entire team at Reynolds has come together as we emerged from this quarter a stronger and more agile company."

"Our second quarter results were strong given that we were able to safely meet much of the sharp increase in demand resulting from the pandemic. We moved to rapidly expand capacity for those products that continue to be in higher-than-planned demand, but fully staffing the existing and new capacity continues to be a challenge contributing to out of stocks across certain product categories. We implemented creative solutions and changed our priorities while leveraging the strong retail customer partnerships we have built over the years. By implementing rigorous safety protocols according to CDC guidelines for prevention, we were able to keep our operations running although not at full utilization rates. We are fortunate that the products produced at our facilities are considered essential in supporting people eating in their homes and keeping their homes sanitary."

"As we continue to manage the crisis and look towards creating our new future, we are learning and adapting the way we operate our business. We are adjusting to changes in technology, customer needs and habits, supply chains, and e-commerce while re-examining nearly every aspect of what we do. We believe we are well positioned for continued growth in 2020 and beyond in the categories in which we participate. We will continue to serve as category advisors to our customers, drive growth through new and innovative products, and drive shareholder returns through balanced capital allocation."

#### Second Quarter 2020 Financial Highlights:

- Net Revenues of \$822 million
- Earnings Per Share of \$0.53; Adjusted earnings per share of \$0.551
- Net Income of \$112 million; Adjusted Net Income of \$115 million<sup>1</sup>
- Adjusted EBITDA of \$193 million<sup>1</sup>

#### Second Quarter 2020 Results

Net revenues in the second quarter of 2020 were \$822 million compared to \$791 million in the prior year period. The increase was primarily driven by increased demand due to the consumer response to the COVID-19 pandemic, partially offset by a \$16 million decline in revenue due to the exit of certain low margin store branded business in the prior year and a \$14 million decline in related party revenue. The Company has experienced increased demand across three of our segments: Reynolds Cooking & Baking, Hefty Waste & Storage and Presto Products; while our Hefty Tableware segment was negatively impacted by the pandemic due to fewer large gatherings, particularly around summer holidays and end of school events, as well as lower demand from the foodservice businesses, which are serviced by certain of our retail partners.

Net Income increased \$57 million to \$112 million in the second quarter of 2020 compared to \$55 million in the second quarter of 2019 and Adjusted Net Income was \$115 million for the second quarter of 2020. The increase in Net Income was primarily driven by strong volume and lower interest expense as the Company transitioned from a related party capital structure prior to its initial public offering ("IPO") that carried significantly higher interest expense compared to the Company's new debt structure that went into effect in conjunction with its IPO.

Adjusted EBITDA was \$193 million in the second quarter of 2020 compared to \$169 million in the second quarter of 2019. The increase was primarily due to increased volume as a result of the consumer response to the COVID-19 pandemic.

#### Key Segment Results (compared to the second quarter of 2019)

#### Reynolds Cooking & Baking

- Net revenues increased \$20 million, or 7%
- Adjusted EBITDA increased \$17 million, or 35%

The increase in net revenues was primarily driven by the increased consumer demand associated with the changes in consumer behavior driven by the COVID-19 pandemic. The increased volume was partially offset by a decline in related party revenue and lower pricing driven by price reductions in support of certain of our customers achieving key price points and as a result of lower material costs.

The increase in Adjusted EBITDA was primarily driven by the increased revenue, as noted above, and lower material and manufacturing costs, partially offset by the impact of lower pricing as noted above.

#### Hefty Waste & Storage

- Net revenues increased \$20 million, or 11%
- Adjusted EBITDA increased \$11 million, or 21%

The increase in net revenues was primarily driven by increased consumer demand associated with the changes in consumer behavior driven by the COVID-19 pandemic.

The increase in Adjusted EBITDA was primarily driven by the increased revenue, as noted above.

<sup>1</sup> Adjusted Net Income, Adjusted Earnings Per Share and Adjusted EBITDA are non-GAAP measures. Refer to the discussion on non-GAAP financial measures and reconciliations included in this release.

### <u>Hefty Tableware</u>

- Net revenues decreased \$21 million, or 10%
- Adjusted EBITDA decreased \$8 million, or 16%

The decrease in net revenues was primarily due to changes in consumer behavior driven by the COVID-19 pandemic. As a result of COVID-19-related restrictions, there have been fewer large gatherings, particularly around summer holidays and end of school events, as well as lower demand from the foodservice businesses, which are serviced by certain of our retail partners. Lower trade promotion spend partially offset these volume declines.

The decrease in Adjusted EBITDA was primarily driven by lower revenue, as noted above, and increased material and manufacturing costs which were primarily driven by our transition to a stand-alone entity.

# Presto Products

- Net revenues increased \$7 million, or 5%
- Adjusted EBITDA increased \$4 million, or 17%

The increase in net revenues was primarily driven by changes in consumer behavior driven by the COVID-19 pandemic, partially offset by the exit of certain low margin store branded business in the prior year.

The increase in Adjusted EBITDA was primarily driven by the increased revenue, as noted above.

#### Year to Date Financial Results (six-months ended June 30, 2020)

- Net Revenues of \$1,552 million
- **Earnings Per Share** of \$0.69; Adjusted earnings per share of \$0.85<sup>2</sup>
- **Net Income** of \$138 million; **Adjusted Net Income** of \$178 million<sup>2</sup>
- Adjusted EBITDA of \$328 million<sup>2</sup>

Net revenues for the six months ended June 30, 2020 were \$1,552 million compared to \$1,456 million in the prior year period. The increase was primarily driven by increased demand due to the consumer response to the COVID-19 pandemic, partially offset by a decline in revenue due to the exit of certain low margin store branded business in the prior year, a decline in related party revenue and lower pricing driven by price reductions in support of certain of our customers achieving key price points and as a result of lower material costs.

Net Income increased \$66 million to \$138 million for the six months ended June 30, 2020 compared to \$72 million in the prior year period. Adjusted Net Income was \$178 million for the six months ended June 30, 2020. The increase in Net Income was primarily driven by strong volume and lower interest expense.

Adjusted EBITDA was \$328 million for the six months ended June 30, 2020 compared to \$279 million in the prior year period. The increase was primarily due to increased volume as a result of the consumer response to the COVID-19 pandemic.

# **Balance Sheet and Cash Flow Highlights**

- Cash and cash equivalents was \$392 million as of June 30, 2020.
- Total outstanding debt was \$2,443 million at June 30, 2020.
- For the quarter ended June 30, 2020, capital expenditures totaled \$29 million compared to \$26 million for the prior year period.

<sup>2</sup> Adjusted Net Income, Adjusted Earnings Per Share and Adjusted EBITDA are non-GAAP measures. Refer to the discussion on non-GAAP financial measures and reconciliations included in this release. In addition, as further described in Note 1 to the non-GAAP reconciliation included within this release, the share count utilized for Adjusted Earnings Per Share has been adjusted to reflect the additional shares issued as a result of the IPO as though they were outstanding for the entire period.

- For the year to date period ended June 30, 2020, capital expenditures totaled \$52 million compared to \$41 million in the prior year period.
- Net working capital totaled \$522 million at June 30, 2020 compared to \$296 million at December 31, 2019. The increase was due to the
  repurchase of previously sold accounts receivables in conjunction with the IPO, partially offset by lower inventory levels due to the elevated
  demand.

Subsequent to June 30, 2020, the Company made a \$100 million voluntary payment on its \$2,475 million senior secured term loan facility.

#### Fiscal Year 2020 Outlook

The Company acknowledges that the magnitude and duration of increased demand remains uncertain and that the greatest challenge it faces as a result of the pandemic is its ability to maintain the level of supply needed to keep up with the increased demand. The Company is taking steps to add capacity to address the increased demand, which it assumes will continue through the end of 2020, through both staffing and capital investments.

While the Company has benefited from the increased demand driven by the pandemic, it is facing staffing challenges as it adds capacity throughout its facilities and headwinds from commodity prices that have begun increasing in recent months. The Company is expecting the current consumer behavior to continue which will likely result in fewer social gatherings around holidays. In addition, the outlook assumes that there are no significant disruptions to its operations, supply chain or retail partners for the remainder of fiscal 2020.

Based on the Company's financial results for the second quarter of 2020 and its outlook for the remainder of the year, it now expects full year results to be at the upper end of the previously provided ranges for the following financial metrics: Net Income, Earnings Per Share, Adjusted EBITDA, Adjusted Net Income, and Adjusted Earnings Per Share. The Company is also confirming its previous guidance for Net Debt.

The following guidance was previously provided for the fiscal year ending December 31, 2020:

- Net Income to be in the range of \$335 million to \$355 million
- Earnings Per Share to be in the range of \$1.60 to \$1.69 per share
- **Adjusted EBITDA** to be in the range of \$695 million to \$715 million<sup>3</sup>
- Adjusted Net Income to be in the range of \$388 million to \$403 million<sup>3</sup>
- Adjusted Earnings Per Share to be in the range of \$1.85 to \$1.92 per share<sup>3</sup>
- Net Debt to be in the range of \$1.9 billion to \$2.1 billion<sup>3</sup>

#### **Quarterly Dividend**

The Company's Board of Directors has approved a quarterly dividend of \$0.22 per common share. The Company expects to pay this dividend on August 31, 2020 to shareholders of record as of August 16, 2020.

### **Conference Call and Webcast Presentation**

The Company will host a conference call to discuss these results today at 7:30 a.m. Central Time (8:30 a.m. Eastern Time). Investors interested in participating in the live call can dial 877-423-9813 from the U.S. and 201-689-8573 internationally. A telephone replay will be available approximately two hours after the call concludes through Wednesday, August 19, 2020, by dialing 844-512-2921 from the U.S., or 412-317-6671 from international locations, and entering confirmation code 13706632.

<sup>3</sup> Adjusted Net Income, Adjusted Earnings Per Share, Adjusted EBITDA and Net Debt are non-GAAP measures. Refer to the discussion on non-GAAP financial measures and reconciliations included in this release. In addition, as further described in Note 1 to the non-GAAP reconciliation included within this release, the share count utilized for Adjusted Earnings Per Share has been adjusted to reflect the additional shares issued as a result of the IPO as though they were outstanding for the entire period.

#### **About Reynolds Consumer Products Inc.**

RCP's mission is to simplify daily life so consumers can enjoy what matters most. RCP is a market-leading consumer products company with a presence in 95% of households across the United States. RCP produces and sells products across three broad categories: cooking products, waste & storage products and tableware that are sold under iconic brands such as Reynolds and Hefty, as well as under store brands that are strategically important to RCP's customers. Overall, across both branded and store brand offerings, RCP holds the #1 or #2 U.S. market share position in the majority of product categories in which it participates.

#### Note to Investors Regarding Forward Looking Statements

This press release contains statements reflecting our views about our future performance that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including our fiscal year 2020 guidance. In some cases, you can identify these statements by forward-looking words such as "may," "might," "will," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential" or "continue," the negative of these terms and other comparable terminology. These forward-looking statements, which are subject to risks, uncertainties and assumptions about us, may include projections of our future financial performance, our anticipated growth strategies and anticipated trends in our business. These statements are only predictions based on our current expectations and projections about future events. There are important factors that could cause our actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements, including but not limited to the risk factors set forth in our most recent Annual Report on Form 10-K and in our Quarterly Reports on Form 10-Q.

For additional information on these and other factors that could cause our actual results to materially differ from those set forth herein, please see our filings with the Securities and Exchange Commission, including our most recent annual report on Form 10-K. Investors are cautioned not to place undue reliance on any such forward-looking statements, which speak only as of the date they are made. The Company undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise.

**REYN-F** 

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#### Media

Kate Ottavio Kent Kate.OttavioKent@icrinc.com (203) 682-8276

# Reynolds Consumer Products Inc. Condensed Consolidated Statements of Income (in millions, except for per share data) (Unaudited)

	1	For the Three June	Ended	For the Six Months Ended June 30,					
NY .		2020	2019			2020		2019	
Net revenues	\$	798	\$	753	\$	1,489	\$	1,378	
Related party net revenues		24		38		63		78	
Total net revenues		822		791		1,552		1,456	
Cost of sales		(570)		(564)		(1,111)		(1,056)	
Gross profit		252		227		441		400	
Selling, general and administrative expenses		(81)		(77)		(163)		(155)	
Other expense, net		(6)		(9)		(21)		(14)	
Income from operations		165		141		257		231	
Interest expense, net		(17)		(67)		(44)		(135)	
Income before income taxes		148		74		213		96	
Income tax expense		(36)		(19)		(75)		(24)	
Net income	\$	112	\$	55	\$	138	\$	72	
Earnings per share:									
Basic	\$	0.53	\$	0.35	\$	0.69	\$	0.46	
Diluted	\$	0.53	\$	0.35	\$	0.69	\$	0.46	
Weighted average shares outstanding:									
Basic		209.7		155.5		199.2		155.5	
Effect of dilutive securities		0.1		_		_			
Diluted		209.8		155.5		199.2		155.5	

# Reynolds Consumer Products Inc. Condensed Consolidated Balance Sheets (in millions, except for per share data)

		naudited) f June 30, 2020	As of December 31, 2019		
Assets					
Cash and cash equivalents	\$	392	\$	102	
Accounts receivable (net of allowance for doubtful accounts of \$1 and \$0)		281		13	
Other receivables		10		7	
Related party receivables		9		14	
Inventories		385		418	
Other current assets		17		16	
Total current assets		1,094		570	
Property, plant and equipment (net of accumulated depreciation of \$672 and \$642)		558		537	
Operating lease right-of-use assets, net		61		42	
Goodwill		1,879		1,879	
Intangible assets, net		1,107		1,123	
Other assets		17		9	
Total assets	\$	4,716	\$	4,160	
Liabilities					
Accounts payable	\$	144	\$	135	
Related party payables		49		72	
Related party accrued interest payable				18	
Current portion of long-term debt		25		21	
Income taxes payable		28		_	
Accrued and other current liabilities		143		132	
Total current liabilities		389		378	
Long-term debt		2,418		1,990	
Long-term related party borrowings				2,214	
Long-term operating lease liabilities		52		35	
Deferred income taxes		300		294	
Long-term postretirement benefit obligation		48		48	
Other liabilities		25		19	
Total liabilities	\$	3,232	\$	4,978	
Stockholders' equity		-, -		<b>7</b>	
Common stock, \$0.001 par value; 2,000 shares authorized; 209.7 shares issued and outstanding					
Additional paid-in capital		1,379			
Net parent deficit				(823)	
Accumulated other comprehensive income		4		5	
Retained earnings		101		_	
Total stockholders' equity		1,484		(818)	
Total liabilities and stockholders' equity	\$	4,716	\$	4,160	
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## Reynolds Consumer Products Inc. Condensed Consolidated Statements of Cash Flows (in millions) (Unaudited)

		Six Months Ended June 30,						
	2020		2019					
Cash provided by (used in) operating activities	· · · · · · · · · · · · · · · · · · ·							
Net income	\$	138 \$	72					
Adjustments to reconcile net income to operating cash flows:								
Depreciation and amortization		48	42					
Deferred income taxes		41	(2)					
Unrealized losses (gains) on derivatives		1	(8)					
Stock compensation expense		3						
Change in assets and liabilities:								
Accounts receivable, net		(268)	2					
Other receivables		(3)	11					
Related party receivables		4	(50)					
Inventories		33	(52)					
Accounts payable		8	1					
Related party payables		(20)	(63)					
Related party accrued interest payable		(18)	109					
Income taxes payable		31	24					
Accrued and other current liabilities		10	(6)					
Other assets and liabilities		(5)	(2)					
Net cash provided by operating activities		3	78					
Cash provided by (used in) investing activities								
Acquisition of property, plant and equipment		(52)	(41)					
Advances to related parties			(170)					
Repayments from related parties			151					
Net cash used in investing activities		(52)	(60)					
Cash provided by (used in) financing activities			<u> </u>					
Proceeds from long-term debt, net of discounts		2,472						
Repayment of long-term debt		(6)						
Repayments of RGHL Group Credit Agreement		(8)	(10)					
Advances from related parties		240	17					
Repayments to related parties		(3,627)	(46)					
Deferred debt transaction costs		(28)						
Proceeds from IPO settlement facility		1,168						
Repayment of IPO settlement facility		(1,168)						
Issuance of common stock		1,410						
Equity issuance costs		(69)						
Dividends paid		(31)						
Net transfers (to) from Parent		(14)	12					
Net cash provided by (used in) financing activities		339	(27)					
Effect of exchange rate on cash and cash equivalents			(27)					
Net increase (decrease) in cash and cash equivalents		290	(0)					
			(9)					
Cash and cash equivalents at beginning of period	<i>ф</i>	102	23					
Cash and cash equivalents at end of period	\$	392 \$	14					

### Reynolds Consumer Products Inc. Segment Results (\$ in millions)

	C	Reynolds ooking & Baking	W	Hefty ⁄aste & torage	Hefty bleware	Presto roducts	Una	<u>illocated</u>	Re Cor	Fotal synolds nsumer oducts
Revenues										
Three months ended June 30, 2020	\$	295	\$	203	\$ 186	\$ 138	\$		\$	822
Three months ended June 30, 2019		275		183	207	131		(5)		791
Adjusted EBITDA										
Three months ended June 30, 2020	\$	66	\$	63	\$ 43	\$ 28	\$	(7)	\$	193
Three months ended June 30, 2019		49		52	51	24		(7)		169

#### **Use of Non-GAAP Financial Measures**

We use non-GAAP financial measures "Adjusted EBITDA," "Adjusted Net Income," "Adjusted Earnings Per Share", and "Net Debt" in evaluating our past results and future prospects. We define Adjusted EBITDA as net income calculated in accordance with GAAP, plus the sum of income tax expense, net interest expense, depreciation and amortization and further adjusted to exclude unrealized gains and losses on derivatives, factoring discounts (pre-IPO), the allocated related party management fee (pre-IPO) and IPO and separation-related costs. We define Adjusted Net Income and Adjusted Earnings Per Share as Net Income and Earnings Per Share calculated in accordance with GAAP, plus the sum of IPO and separation-related costs, the impact of tax legislation changes under the CARES Act enacted March 27, 2020 and any unrealized gains or losses on derivatives. We define Net Debt as the current portion of long term debt plus long term debt less cash and cash equivalents.

We present Adjusted EBITDA because it is a key measure used by our management team to evaluate our operating performance, generate future operating plans and make strategic decisions. In addition, our chief operating decision maker uses Adjusted EBITDA of each reportable segment to evaluate the operating performance of such segments. We use Adjusted Net Income and Adjusted Earnings Per Share as supplemental metrics to evaluate our business' performance in a way that also considers our ability to generate profit without the impact of certain items. We use Net Debt as we believe it is a more representative measure of our liquidity. Accordingly, we believe presenting these metrics provides useful information to investors and others in understanding and evaluating our operating results in the same manner as our management team and board of directors.

Non-GAAP information should be considered as supplemental in nature and is not meant to be considered in isolation or as a substitute for the related financial information prepared in accordance with GAAP. In addition, our non-GAAP financial measures may not be the same as or comparable to similar non-GAAP financial measures presented by other companies.

Guidance for fiscal year 2020, where adjusted, is provided on a non-GAAP basis, which the Company will continue to identify as it reports its future financial results. The Company cannot reconcile its expected Adjusted EBITDA to expected Net Income under "Fiscal Year 2020 Outlook" without unreasonable effort because certain items that impact net income and other reconciling metrics are out of the Company's control and/or cannot be reasonably predicted at this time, which unavailable information could have a significant impact on the Company's GAAP financial results. In addition, the Company cannot reconcile its expected Net Debt to expected total debt without reasonable effort because certain items that impact total debt and other reconciling metrics are out of the Company's control and/or cannot be reasonable predicted at this time, which unavailable information could have a significant impact on the Company's GAAP financial results.

Please see reconciliations of non-GAAP measures used in this release (with the exception of our 2020 Adjusted EBITDA outlook and Net Debt outlook, as described above) to the most directly comparable GAAP measures, on the following page.

#### **Reynolds Consumer Products Inc. Reconciliation of Net Income to Adjusted EBITDA** (amounts in millions)

	Three Months Ended June 30,					Six Months E	nded Ju	,
		2020		2019		2020	2019	
Net income – GAAP	\$	112	\$	55	\$	138	\$	72
Income tax expense		36		19		75		24
Interest expense, net		17		67		44		135
Depreciation and amortization		24		21		48		42
Factoring discount		—		5		—		10
Allocated related party management fee		_		2		—		4
IPO and separation-related costs		7		1		21		1
Unrealized (gains) losses on derivatives		(3)		(1)		1		(8)
Other		_		_		1		(1)
Adjusted EBITDA (Non-GAAP)	\$	193	\$	169	\$	328	\$	279

# **Reconciliation of Net Income and EPS to Adjusted Net Income and Adjusted EPS** (amounts in millions except per share data)

		Three Months Ended June 30, 2020					Six Months Ended June 30, 2020						
	Net	Income	Diluted Shares	Diluted EPS		Net Income		Diluted Shares	Dilu	ted EPS			
As Reported - GAAP	\$	112	210	\$	0.53	\$	138	199	\$	0.69			
Assume full period impact of IPO shares (1)								11					
Total		112	210		0.53		138	210		0.66			
Adjustments:													
Impact of tax legislation change from the CARES Act		—			_		23	210		0.11			
IPO and separation-related costs (2)		5	210		0.03		16	210		0.08			
Unrealized (gains) losses on derivatives (2)		(2)	210		(0.01)		1	210		_			
Adjusted (Non-GAAP)	\$	115	210	\$	0.55	\$	178	210	\$	0.85			

# Reconciliation of 2020 Net Income and EPS guidance to Adjusted Net Income and Adjusted EPS guidance

(amounts in millions except per share data)

	Net Income				Diluted shares	D	r Share		
	low high		outstanding (1)	low			high		
Fiscal Year 2020 - Guidance	\$	335	\$	355	210	\$	1.60	\$	1.69
Adjustments:									
IPO and separation-related costs (2)		30		25	210		0.14		0.12
Impact of tax legislation change from the CARES Act		23		23	210		0.11		0.11
Fiscal Year 2020 - Adjusted Guidance	\$	388	\$	403	210	\$	1.85	\$	1.92

(1) The Company has assumed the actual shares outstanding at June 30, 2020 to be outstanding for the full year period rather than the weighted average shares outstanding over the course of the period as it is a more meaningful calculation that provides consistency in comparability.

(2) Amounts are after tax calculated using a tax rate of 24%, which is the Company's effective tax rate for the three and six months ended June 30, 2020.